

# A Case of PACE: St Joseph's Hayti Heritage Center, Durham NC

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# Piedmont Service Group



Building efficiency company helping customers in commercial, institutional, & industrial facilities  
Over \$52M in improvements over last 3 years  
45 year old company, offices across NC and VA  
Focus on long term regional customer relationships  
Backing of the largest privately held facilities services company in the US

**Piedmont** Service Group  
Building Efficiency and Sustainability



A Service Logic Company



HISTORIC FOUNDATION

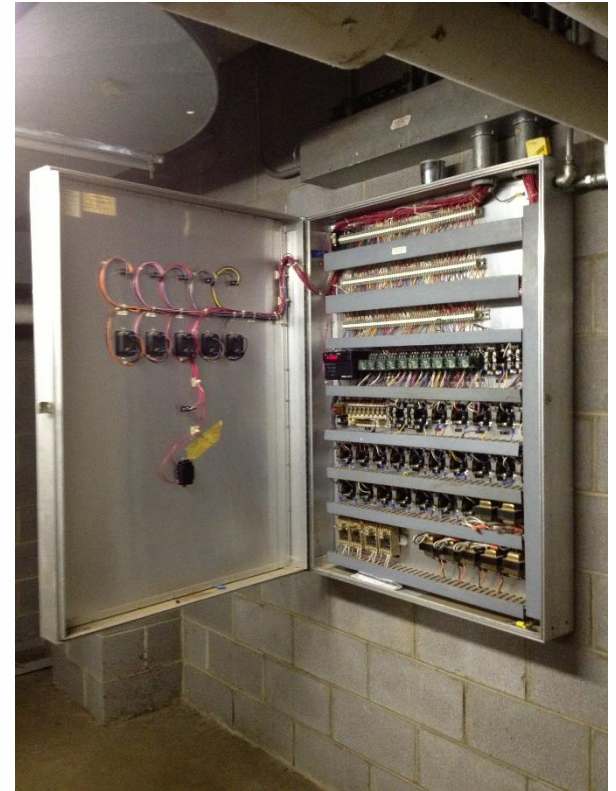
HAYTI HERITAGE CENTER



- Over 35,000 sq. ft of available rental space
- Art Exhibitions provide unique cultural decor
- Auditorium seats up to 400
- Weddings, receptions, birthday parties, reunions, church, civic and social events



# Behind the Walls: Chiller, Boiler, AHUs, and Control System all need to be Upgraded



# Why PACE?



- The center needs \$450,000 in upgrades
- Major source of revenues is rentals
- Customers are using other locations because of unpredictable temperature conditions caused by aged facility equipment
- Building is an asset of the community
- Cannot get cost effective financing
- Non-profit, non government